



ANNUAL REPORT 2021

Manuels  *River*

OUR MISSION

We preserve and interpret the natural, cultural and geological history of Manuels River through the development of educational, recreational and conservation opportunities.

OUR MANDATE

Conservation

Protecting Manuels River, the local wildlife and the trails we love so much is our number one mission. Let's work together so we can keep enjoying it for generations to come.

Education

No matter how old you are, learning should be fun and exciting. That's why our educational programs are designed for learners of all ages.

Recreation

There's always something going on here! From trail hikes to entertainment and more. Come join us for a workshop or an outdoor adventure.

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FROM THE CHAIR

Dear Members and Supporters,

For the second year in a row, all aspects of the operations and activities at Manuels River were impacted by the COVID-19 pandemic. Like the community in which we operate, we experienced the ups and downs of openings, closings, and changes in public health measures. First and second vaccine shots, booster shots, the NL VaxPass, Beta and Omicron variations, all became part of our everyday language.

I am proud to say that our Board of Directors, Executive Director, Janet Rumsey, management, staff, members and supporters all stepped up to help make 2021 a successful year. Throughout this 2021 Annual Report you will read how Manuels River, despite the challenges of the pandemic, continued to deliver on our core mandate as it relates to conservation, education, recreation, and to continue to serve our community well. We had a successful second year for our Bobber Race 50/50 Online Lottery and we were able to hold another successful Giv'er on the River fun run. After a year's absence we were thrilled to hold another Chefs for Trails event and it was the best yet! This year saw the grand opening of the Community Rain Garden and the Survivor's Tulip Garden. We had a full year participating in the Meals Ready To Go program for seniors and for the second year the Town of CBS brightened everyone's winter with the lights display along the Manuels River Trails and Centre property.

We found time during the year to reflect on our operations and governance. We gained full control of Frida's Riverside Café and the Manuels River Catering operations under the leadership of our new Food and Beverage Manager. We transitioned Riverside Gifts to an online and "pop-up" store model. We updated our Purpose, Values and Vision statements and updated our policies and procedures as we continued to strive for good governance and excellence in everything that we do.

Plus, as you will see from our Treasurer's report, we managed to contain expenses and find new revenue sources including COVID-19 related government funding and for the second year in a row did not go into a deficit. That is a tremendous achievement. We plan to build on what we have learned in achieving our relative financial and operational success in 2020 and 2021 to bounce back even stronger in 2022.

We owe our thanks to Shelley Moores and Andrea Gosse, whose dedicated board service was especially valued as leaders regarding our special events and fundraising efforts. Both retired from the board during 2021 to successfully seek election to CBS Town Council. We wish them well as they continue to serve our community.

I want to thank our ED Janet and her hard working and talented group of management and staff, as well as our dedicated volunteers, board and committee members. Thank you to all of you who have continued to do all that you can during these challenging times to help keep Manuels River an essential part of the community's current and future social, recreational, educational, tourism, and business life.

Stay safe. I hope to see you at the Centre and on the Trails during 2022!

Don



FROM THE EXECUTIVE DIRECTOR



Friends of Manuels River

As we turn the page to 2022, I want to pause and celebrate a year that was both transformative and historic for Manuels River. We have been committed to being flexible and open to change in the face of uncertainty. Our team has learned that the more adaptable we are, the more comfortable we are in embracing new ways of doing things; to remain relevant we have implemented many changes. I am so proud of my team over the last two years as they have adopted new workplace systems, new tools and new business strategies.

In 2021, strategic decisions were made to leverage each opportunity available to Manuels River, starting with taking over the entire food and beverage business for the first time since the centre opened; we no longer have a third party operator for the cafe or food catering. Another initiative was the creation of micro-weddings, offering an all-inclusive wedding package that our team plans and coordinates.

Our Education team got back to in-person learning with our STEM school programs, while our virtual offerings never stopped! To enhance our tourism offerings, we focused on the human history of Manuels River, expanded the exhibits with cultural and heritage displays plus we piloted a new guided heritage trail tour.

In June, we achieved another milestone for our trail development with the addition of our outdoor classroom. We did not plan to upgrade any of the trail sections in 2021; our focus was on maintaining the sections we had completed and maintaining the cleanliness and safety of the Canyon area. We also added an accessible picnic area around the centre to encourage visitors to sit and connect with nature.

In 2021, we expanded our programming to support at-risk seniors as well as new Canadians during the uncertainty of the ongoing pandemic challenges. We partnered with the Association of New Canadians and Connections for Seniors to serve our most vulnerable residents.

While we are proud of these accomplishments, we are also laser-focused on continuing to evaluate our programs, listening to our stakeholders, and providing even better programs and events. In the coming year we look to create stronger links to connect our proven programs to more schools, in-person as well as virtually, and offer programs to support remote communities as well as French schools.

It is undeniable that the COVID-19 pandemic has reshaped our organization. Leaders across our organization are all engaged; challenging us to adapt to meet the needs of the moment. At Manuels River, we're doubling down on what we've been doing and deepening our commitment to by providing access to experiential and deep-impact learning experiences for students and through our community programs. A taste of our programs and events are highlighted in this report.

I am inspired by how hard our team members work every day. Their dedication allowed us to achieve strong results in 2021. We are excited about the road ahead and believe that Manuels River is poised to have a great year in 2022. On behalf of our team, we are thankful for your partnership and support.

Warm regards,
Janet

OUTDOOR CLASSROOM

Newly installed in 2021, our outdoor classroom allows us to spend more time outdoors with school groups that visit to participate in STEM education programming. By providing a stopping point along the trails where students can warm up and rest during an outdoor program, we can be outdoors longer and walk further with our groups. For example, this classroom, in conjunction with the new trail that has been developed to Worsley Park, will allow us to once again offer programs which start at the ocean and finish at the Interpretation Centre. This incorporates almost 2km of walking into the programs.

In addition to school groups, other programs will be able to use this space such as our youth group programs and our public programs. This will allow us to plan a program that involves hiking to the classroom, completing an activity there, and hiking back to the Centre - keeping participants outdoors and active the entire time. This was supported by the NL Community Healthy Living Fund.





TRAILS TO OCEANS WEEK



Trails To Oceans Week was initiated in 2019 to celebrate World Oceans Day and International Trails Day. During the week we offered various events and opened the Centre for free exhibit visits.

We hosted Oceans Bingo for children, Wild Wednesday for adults and Young Scientist for families. Wild Wednesday was a partnership with The Newfoundland Distillery, who provided a mixology lesson. We finished the week with the Grillin' & Chillin' BBQ dinner.

At our next "Trails to Oceans Week" in June 2022, discover our beautiful, peaceful trails. Take time to recognize all the incredible benefits the trails provide for recreation and access to nature. Please join us at the next Trails To Oceans Week and share your excitement for the outdoors with us.

Schedule of Events

- JUNE 5**
Family Dinner & A Movie: Moana
- JUNE 7:**
Forest Therapy Walk with Tina White
- JUNE 8:**
Oceans Bingo
- JUNE 9:**
Wild Wednesday: Foraging & Mixology
- JUNE 10:**
Free Movie: Kayak to Klemtu
- JUNE 11:**
Baby & Me Movie: Wild
- JUNE 12:**
Young Scientist: Ancient Seas
Grillin' & Chillin' BBQ Dinner

TRAILS DEVELOPMENT

For the past two-plus years, the outdoors has been our saving grace. It is where we went to find peace in the uncertainty of our “new normal”; where restaurants turned to survive; where schools turned to allow outside programs; and where we turned to offer the majority of our tourism product offerings. With that embracing of the outdoors as a safe haven, has come a newfound respect for it, a new energy and valuing of the open spaces around us.

In spite of the pandemic, we completed Ocean Trail East in 2020 but due to lack of funding, we were not able to move forward with any further trail development in 2021.

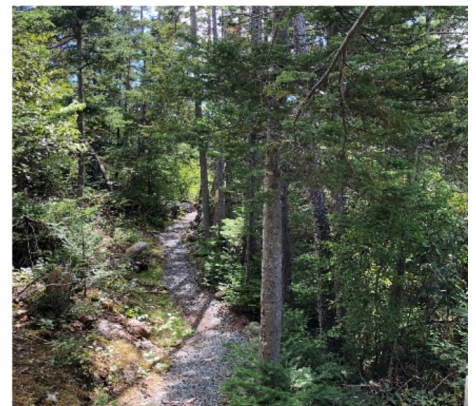
We are pleased to share that we expect to move forward in 2022 with the development of The Canyon.

REIMAGINING THE CANYON

The pandemic undoubtedly surfaced an appreciation for an outdoor space, the space to do essentially everything we also do inside; eat, cook, entertain, work, play, and relax. We plan to reimagine the area known to this community as The Canyon. The Canyon is a popular space that is used by the community for a picnic and swimming; but it is not accessible to all visitors. Our vision is to open this space to make it accessible to everyone who wants to use it. The upgrading and development of the Canyon Trail will open up the geological and human history experience to our visitors.

Canyon Trail - Current State:

Currently, this segment of trail exists as a rugged path that allows for quiet reflection, constrained to able-bodied individuals and very small groups; therefore, some visitors/tourists are excluded because, beyond the T’Railway, the trail is not accessible to those using wheelchairs, strollers, or other mobility enhancing devices. We plan to elevate the trail standards to the same level as the newest developed sections.



This phase will enhance our trail system with **720 meters of accessible trail** and open up the natural history of The Canyon as well as the opportunities to for all visitors regardless of their physical limitations to enjoy the benefits of the open space.

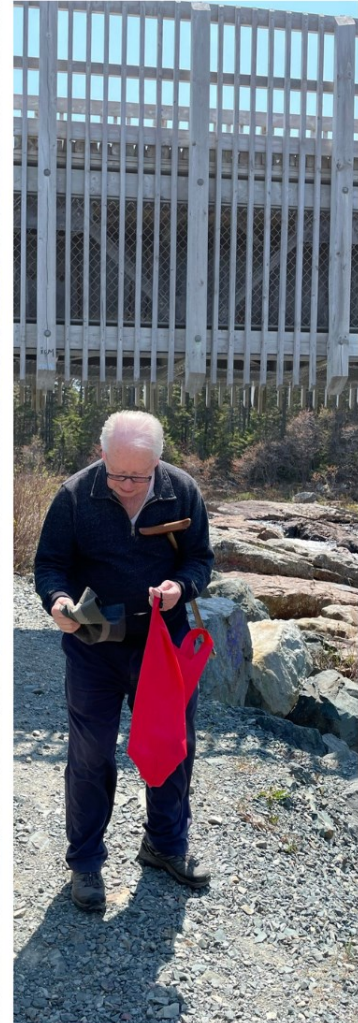
TRAIL KEEPERS CARE



Trail Keepers are important to Manuels River and the community. They are the eyes and ears of our Trail System.

As a member of Trail Keepers, you are demonstrating that you CARE by helping to maintain, enhance and protect the Manuels River Trail System.

Connect. Advocate. Respect. Enjoy.



Trail Keepers CARE:

CONNECT - Trail Keepers have a sense of community. They wish to make Manuels River a better place for all trail users.

ADVOCATE - Trail Keepers feel it is their responsibility to take care of the trails and being involved. They speak up and encourage others to do their part to protect and conserve the land.

RESPECT - Trail Keepers lead by example while using the trails and river system. They demonstrate good trail etiquette and stay informed.

ENJOY - Trail Keepers escape the everyday as they walk into the woods to explore nature. They use the picturesque Manuels River for their recreation and well-being.

BECOME A TRAIL KEEPER AT MANUELSRIVER.CA

RAIN GARDEN

A rain garden is a form of green infrastructure designed to withstand short-term flooding. A rain garden has loose, deep soil that absorbs and naturally filters rain and meltwater. This rain garden can reduce the amount of chemicals entering Manuels River, and eventually the ocean. It also provides habitat and food sources for bees, songbirds, and other wildlife.

The CBS Green Team installed the rain garden near the gazebo at the end of June. We developed educational materials about rain gardens and held a free webinar about green infrastructure for residents of CBS.



SURVIVOR'S TULIP GARDEN



We started a new relationship with the Leukemia & Lymphoma Society NL. They were struggling to connect families impacted as their annual in person Light the Night walk has been virtual for the past two years. We provided a space for blood cancer survivors and their loved ones to plant red and white tulips.

It was a beautiful day on November 20 for planting tulips. Blood cancer survivors planted white tulips and their supporters planted red tulips. They will meet there again in the Spring, to celebrate National Cancer Survivors Day. It was a special day for all.

SCHOOL PROGRAMS



“ This was wonderful. I can't wait to return with my other class. ”

High School Teacher

This is the best field trip ever!

Grade 3 student

I was so excited for this trip because I love everything about the ocean.

Grade 4 student



This is so fun! We're learning so much already and we are just getting started.

Grade 4 student

We had a very engaged group of kids today.

Science Interpreter

Thank you so much, this was fantastic!

Grade 2 teacher



SCHOOL PROGRAMS

Virtual Programs

Grade 2: Exploring the Weather

Grade 3: Soil & Erosion

In Person Programs

Kindergarten: Life Cycles

Grade 1: Plants

Grade 2: Fossils

Grade 2: Wind, Water & Weather

Grade 3: Soils

Grade 3: Provincial Identity

Grade 4: Rocks

Grade 4: Habitats

Grade 5: People, Place, Environment

Grade 6: Evolution

Grade 7: Ecosystems

Grade 8: Water Quality

Science 1206: Coastal Explorers Field School

Earth Systems 3209: Historical Geology

Geology Field Trips for College Classes

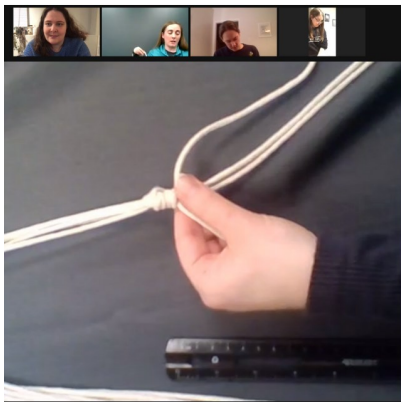
LEARNING FOR ALL AGES

In addition to our school programs, our Education Department offered public programs that promoted lifelong learning. Our public child and youth programs we offered in 2021 included Young Scientist for children aged 5-8, Maker Club for ages 9-12, and Trailblazers for ages 11-14. For these age groups, we also had our summer STEM camp.

For adults, we offered workshops throughout the year that covered topics like foraging, digital literacy, hand sewing, mixology and more! We continue to focus on growing minds in by offering programs geared toward all members of our community.



Upcycling Workshops



**NEEDLE FELTING
UKRANIAN EGGS
FORAGED WREATHS**

**RUG HOOKING
SEWING
MACRAMÉ**

GROUPS, CAMPS & CLUBS



SUMMER CAMPS

- Camp Bumblebee (Jr. Camp)
- Camp Chipmunk (Jr. Camp)
- Camp Kingfisher (Jr. Camp)
- Camp Seahawk (Sr. Camp)
- Camp Stickleback (Jr. Camp)
- Camp Swallowtail (Sr. Camp)

CLUBS & GROUPS

- Babysitting Course
- Climate Change Lab
- Leaders In Training
- Maker Club
- Trailblazers
- Youth Group Badges

PROGRAMS

Baby & Me
Bird Watching
Discovery Lab
Explore The NL Map
Family Days
Geocaching
Leadership Courses
Science Camps
Young Scientist



42 School Groups



38 Curious Minds Programs



8 Themed Birthday Parties



7 weeks of Science Camp



30 Youth & Visiting Groups



11 Workshops



2,655 Growing Minds attended programs

DIGITAL PROGRAMS



Technological skills are becoming increasingly important in STEM education and careers. In order to improve digital skills we have continued to run our Maker Club for youth aged 9-12 that teaches participants how to use new forms of technology and alternative computer software and programming. Lifelong learning is a priority at Manuels River, so we deliver digital literacy programs for adults provided by ABC Life Literacy Canada.

HERITAGE PROGRAMS

In 2021, the education department focused on improving heritage education and programming. Our guided Heritage Tour that occurs on the upstream portion of our trails was updated during the summer of 2021. The tour now includes information on land use, recreational practices, and significant historical moments. In our exhibit, we introduced a new heritage board, a mural, and the model of the old Manuels River chalet. We ensured our adult workshops featured heritage education and this includes upcycling, macramé, foraged wreaths, rug hooking, and needle felting. Trailblazers, a youth program for ages 11-13, is a program that combines heritage and STEM. The program introduces participants to historical figures that contributed to science and ties it in through STEM activities. Teaching about local heritage is an important aspect of cultural conservation.

EXHIBIT RENOVATION

With support from the Canadian Heritage Museums Assistance Program, we were able to redesign and enhance our exhibit area with some new installations.

The stream table exhibit was relocated in the hallway outside the Education Lab. We installed a playhouse, affectionately called The Mini-Chalet, as it is in the style of our old chalet. This new space is for young children to play and discover an appreciation for science.

We also installed a new interpretive panel showcasing the Natural Heritage of Manuels River.



Government of Canada

Gouvernement du Canada



PRESERVING THE NATURAL HERITAGE OF MANUELS RIVER

Natural Heritage refers to natural features, geological formations, and areas that are important from the point of view of science, history, conservation, or natural beauty. Natural heritage also plays an important role in supporting biodiversity and the variety of living things found in the ecosystems and sustaining ecosystem functions that we all depend on for pollination, flood damage control, filtration of air, water, and soil. As a natural heritage area, Manuels River is home to many different species of fish and birds. The river bank and the rock formations in and around it are great resources for scientific research, and for over a century it has been a space for people to work, learn, and play. Our natural heritage is something that we all share. We have the honour and duty to protect it for future generations.

Can you think of other natural heritage sites? Maybe there are private or publicly protected natural areas such as parks, scientific, historical gardens, historical, scientific, or recreational. Why do you think people should try to protect places like these? What does natural heritage mean to you?

Those living near the river, as well as people who come to Manuels River for work or recreation, have always known about its beauty and natural resources. However, many people didn't see the importance of conserving and protecting the river. By the 1980s, the Manuels River valley had become a dumping ground for garbage. Damage from the dam and from storm sewers and road construction threatened the health of the river and the plants and animals that depend on it. If this had been allowed to continue, it would have affected the health of future life.

If you noticed a problem like this happening in your area, what would you do?

In 1989 a group of Conception Bay South locals came together with the shared goal of preserving Manuels River. They founded the Manuels River Natural Heritage Society (MRNHS) to protect, enhance, and foster an appreciation of the river. The members of MRNHS acquire, identify, or conserve all of the river. Stewardship is the recognition of our collective responsibility to maintain the quality and abundance of our land, air, water, and biodiversity as we interact with these natural resources.

Do you care about nature? Would you consider yourself a steward? What could happen if people didn't take good care of their environment? Environmental stewardship is particularly important to Indigenous people who have been stewards of the land for thousands of years. It protects nature as an important part of your culture?

Far from just a nature-focused organization, MRNHS has been a community hub in CBB and beyond since the beginning. The Society has organized annual clean-ups of the river, developed, maintained, and improved riverside trails, and provided interpretive and educational programs and community events. Much of this work has only been possible because of volunteers who have given their time, money, and expertise to Manuels River over the years. MRNHS is a not-for-profit organization and has been a registered charity since 1992. The guiding principle in operating the Society has been a fostering a sense of appreciation and responsibility for Manuels River.

THE RETURN OF THE MR1 FOSSIL

Over the last several years, MRNHS has been working to recover and protect the fossils found in the Manuels River. These fossils are a unique and important part of our natural heritage. They provide a window into the past and help us understand the changes that have shaped our environment over time.

Richard Lovett, MRNHS President, shares his story of how the fossils were discovered and how they are being protected for future generations.

CAMPFIRE

Over the last several years, MRNHS has been working to reduce the risk of campfires in the Manuels River area. Campfires are a major cause of wildfires, and they can have a devastating impact on our natural heritage. We have implemented a number of measures to reduce the risk of campfires, including providing fire extinguishers and fire kits, and educating the public about the dangers of campfires.

FUNDRAISING

Over the last several years, MRNHS has been working to raise funds to support our conservation and educational programs. We have held a number of fundraising events, including a charity walk, a fundraising dinner, and a fundraising raffle. These events have helped us raise a significant amount of money, which we have used to support our work.

EDUCATIONAL PROGRAMS

Over the last several years, MRNHS has been working to provide educational programs for children and adults. We have developed a number of educational programs, including a river science program, a nature walk program, and a river stewardship program. These programs have helped us educate the public about the importance of our natural heritage and the role that each of us can play in protecting it.

CLEAN-UPS

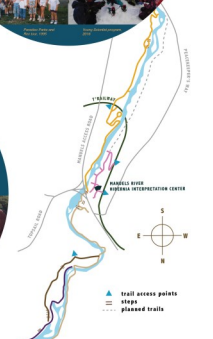
Over the last several years, MRNHS has been working to organize regular clean-up events along the Manuels River. These clean-up events have helped us remove a significant amount of litter and debris from the river and its banks. We have also used the clean-up events as an opportunity to educate the public about the importance of keeping our natural heritage clean and healthy.

ADAPTING TO COVID-19

Over the last several years, MRNHS has been working to adapt our programs and services to the challenges posed by COVID-19. We have implemented a number of measures to ensure the safety of our members and the public, including providing masks and hand sanitizer, and limiting the number of people at our events. We have also developed a number of virtual programs, including online nature walks and virtual river science programs.

TRAIL DEVELOPMENT

Over the last several years, MRNHS has been working to develop and improve our riverside trails. We have developed a number of new trails, including a trail to the Manuels River, a trail to the Manuels River, and a trail to the Manuels River. We have also improved existing trails, including by adding benches and informational signs. These trails have helped us provide a better experience for our members and the public, and they have also helped us protect our natural heritage.



MURAL EXHIBIT



As part of the exhibit renovation, we commissioned local artist, Jessica Kearley to design and install a mural that encompassed just about everything that Manuels River is and has to offer.

The mural is an incredible visual history of Manuels River. Have a look to see if you can find the 18th century folks enjoying a day on the river. Maybe you'll discover someone digging for fossils, or a trail user picking up trash.

The longer you look, the more you will see! Come check it out in our award winning exhibits!

"I'M STILL VERY PROUD OF THE FINAL RESULT. IT WAS A FUN AND CHALLENGING COLLABORATION AND STILL THE LARGEST SCALE WORK I'VE DONE TO DATE."

JESS KEARLEY

WE WON!

In 2021, we were awarded Platinum in Museums from Community Votes St. John's. We also won Silver in the movie theatre category. These awards are voted on by community members on the Avalon.

We also had the honour to be chosen for The Award of Merit, given by the Museum Association of Newfoundland & Labrador to recognize significant contributions to the practice of museum and heritage work in the province. It is awarded to an organization for outstanding, innovative or creative achievement in the museum, gallery or heritage field, or in any area related to the preservation and development of the province's cultural heritage, including research, collection, documentation, exhibition, public programming and management.

We are very proud to be honoured for our efforts.



Manuels River Catering



In 2021, we were very pleased to welcome Chef Michael Wozney as our Executive Chef and Food & Beverage Manager. This enabled us to bring Frida's Riverside Café and the Manuels River Catering operations completely in-house, under Chef Wozney's leadership.

These changes provide a seamless experience for our clients, whether they are simply dining in the café or hosting a banquet or private event with food & beverage services.



To adapt to changing shopping trends, we pivoted Riverside Gifts to an online store at RIVERSIDEGIFTS.CA. You can purchase online and pick-up your items at the Centre. We also held some pop-up shopping days on site, converting the café space into a shopping area. The old gift store space has been converted into office space for our growing Manuels River team.

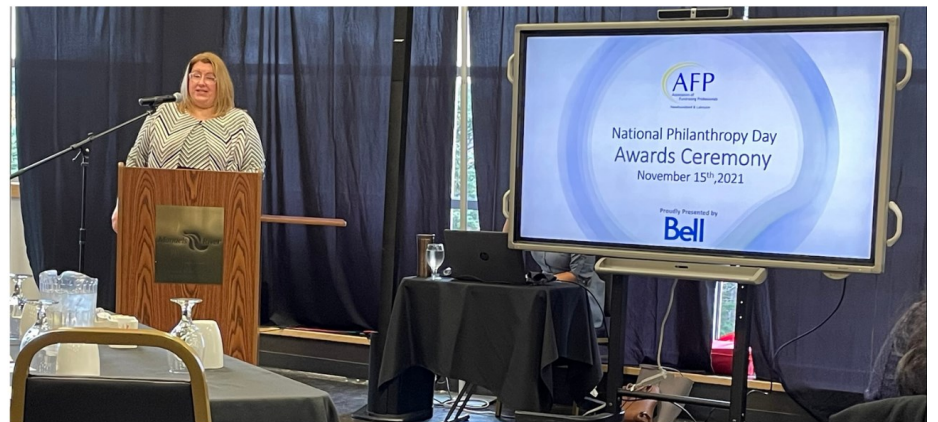


IN HOUSE EVENTS



While the pandemic restricted much of our usual event activity at the Centre, we were able to hold some gatherings in the second half of the year. We held our 1st Rib Wars Competition, with the team *Slabs Before Abs* winning bragging rights and some swag. We celebrated Oktoberfest with Ninepenny Brewery and the Rotary Club of Avalon Northeast. We remembered our lost loved ones on Dia De Los Muertos (Day of The Dead), and we had an intimate dinner with the melodic sounds of Quote The Raven. Our New Year's Eve Dinner & Dance did not go ahead in 2021 due to COVID-19 restrictions.

CORPORATE RENTALS



Manuels River continues to be a popular rental choice for many varied corporate rentals such as:

- Corporate Retreats
- Retirements
- Board Meetings
- Team Building Activities
- Annual General Meetings
- Christmas Events
- Workshops & Training Sessions
- Award Ceremonies

With the ability to incorporate outdoor and indoor health and wellness activities, Manuels River offers a unique, all-in rental opportunity for corporate, business, and agencies.

Dream Weddings Now

With ever-changing public health restrictions in 2021, many wedding couples postponed their big wedding plans. Others were looking for a quick, easy option to pledge their love to each other. To help our clients move forward with their dream wedding plans quickly, we launched a new offering at Manuels River: Micro Weddings.

We designed several package choices that include all the classic elements of a traditional wedding; an intimate ceremony and reception space beautifully decorated in the latest trends, a fantastic meal, and a delectable cake – on a smaller, more manageable scale. We take care of the details like photographer, decorating, invitations, marriage commissioner, and more! All the wedding couple needs to do is show up! There is no limit to the amount of customization we can do for couples to have their Dream Wedding Now!



PRIVATE EVENTS



“

MY DAUGHTER WAS MARRIED AT YOUR FACILITY. THE VENUE WAS LOVELY AND THE STAFF HELPFUL AND COURTEOUS. IN PARTICULAR, I FOUND THE FOOD SERVICE STAFF TO BE EFFICIENT, VERY COURTEOUS AND FRIENDLY. THE FOOD WAS SERVED QUICKLY AND THE PLATES REMOVED. THE FOOD ITSELF WAS DELICIOUS, THE ONLY EXCEPTION BEING THE COD CAKES A BIT SALTY.

OVERALL, THE EVENT WAS VERY ENJOYABLE, WITH MUCH OF THE CREDIT GOING TO YOUR GREAT STAFF! PLEASE LET THEM KNOW HOW MUCH MY WIFE AND I, AS PARENTS OF THE BRIDE APPRECIATE THE FLAWLESS SERVICE ALL ATTENDEES RECEIVED.

”

STEPHEN & CHERYL WISEMAN
PARENTS OF THE BRIDE

“

GOOD MORNING, I WOULD LIKE TO SEND A SINCERE THANK YOU TO EVERYONE WHO WAS INVOLVED WITH OUR RETIREMENT DINNER ON SATURDAY NIGHT! WE HAD A WONDERFUL EVENING, THE FOOD WAS AMAZING AND THE SERVICE WAS OUTSTANDING! I WILL RECOMMEND USING MANUELS RIVER WITHOUT HESITATION!

”

STEVE YOUNG

31st Annual Bobber Race 50/50 Lottery



In 2020, we pivoted our annual Bobber Race Day Fundraiser into an online lottery fundraiser. In 2021, we ran the online lottery from May 4 – September 15, 2021.

The early bird prize was drawn on August 5. The winner was **Wayne Elms** (ticket #3429) who opted not to take the Greenhouse prize (worth \$7,000). He chose to take the \$5,000 cash payout.

The total Jackpot was 130,745.00. The Jackpot was drawn on September 30. The winner was **Selina Cumpstone** (ticket #5559) who won 65,372.50. Selina is a single mother who was dreaming of purchasing her first home. She plans to use her winnings for this purpose. Congratulations Selina!





Giv'er on The River 3-5k Family Fun Run

Sunday
October 24, 2021

After an initial postponement of the October 24th due to high winds, the **2021 Giv'er on the River** was held on Sunday, November 7th. This year was the 9th and the event had 272 participants. We were happy to be able to hold an in-person running event during the pandemic.

The Giv'er on the River is one of the only family-oriented runs in the province, not just Conception Bay South. It is such a feel-good event that brings families together to exercise and enjoy the outdoors on our beautiful trails.

Gold Sponsor

Calvin Randell, PFP
Senior Wealth Advisor
ScotiaMcLeod, a division of Scotia Capital Inc.



Bronze Sponsors



Chefs for Trails

2021 CHEFS:

- | | |
|--------------------------|-------------------------------|
| Adam Blanchard | Bobbi & Geoff Pike |
| Roary Mac Pherson | Stephen Quinton |
| Chris Mercer | Leah Stultz |
| Alex Nash | Mike Wozney |
| Prem Nijhawan | |

Chefs For Trails Food Hike took place on Saturday, October 2. The weather was incredible for this sold out event. This year we had even more Chef stations, and added a Beer Garden station, which had 3 beer tastings, and one wine tasting. One of the beers available for tasting was the new MR1 Sour by Ninepenny, made with local berries and mint foraged on Manuels River. The beer is named MR1 after the most famous MR1 Fossil discovered on Manuels River. It is only available at Ninepenny Brewery or Manuels River. You can try it for yourself next time you visit the café or attend one of our evening events.

Feedback from guests on CFT day was overwhelmingly positive. Next year we plan to extend this weekend even further with a Food Truck Trek through Conception Bay South in partnership with local farmers and food truck vendors. We have asked for government funding to help grow this tourism culinary experience.

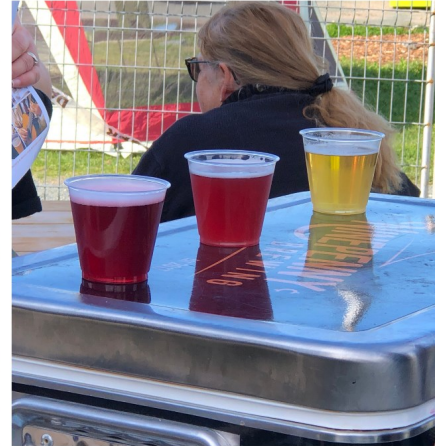


Musicians

CBS Harp Circle | Neil Hyde | Tomorrow's Hangover

Brews & Wine

Ninepenny | Landwash | Mer et Soleil | Quidi Vidi



THANK YOU TO OUR GENEROUS SPONSORS AND SUPPORTERS



CASA Holdings Ltd.



Battlefield Equipment Rentals

Butler's Farm

Coleman's

Farmer Bruce Jefford

Martin's Fire Safety Limited

Newfoundland Aquaculture Industry Association

Northern First Aid Limited

Parsons & Sons Transportation

The Print Shop

Roger Jefford's Apple Orchard

Taylor's Fish, Fruit & Vegetable Market

Town of Conception Bay South

The Butler Family

The Howe Family

TOURISM OFFERINGS

FOSSILS, FOOD & FIRE
EXHIBIT TOURS
TRAIL TOURS
SNOWSHOE PICNICS
GIANT MAP OF NL

”

Run, walk, play,
grab a coffee
and lunch.
Great spot.



Google Review

“



DISCOVERING MANUELS RIVER

Our award winning exhibits are overflowing with things for you to discover. Take a guided tour to learn about the geological and human history of Manuels River.

Our Trail Tours and picnic lunches are a great way to learn in the outdoors, and grab a quiet moment to appreciate the incredible nature that surrounds us.

To help tourists find their way to us, we updated our highway sign directing drivers to turn off at Route 60. Our sign shows that we are a visitor information centre. It also notes our growing trails and famous exhibits.



A NEW PICNIC AREA



HOUSEHOLD MOVERS
AND SHIPPERS LTD.



Bretton
Digital Business Solutions Since 2001



The Heffernan Family



**Please CARE
For This Picnic Area**

CONNECT with nature, with your friends

ADVOCATE if you see littering or damage

RESPECT the area, please leave it as you found it

ENJOY your time in our picnic area

LOVE for ALL Hatred for NONE



The Payne Family



The summer of 2021 saw the installation of a picnic and seating area outside the Centre. These tables were well used and enjoyed by our visitors throughout the summer and fall months. Visitors could stop a sit for a rest, or enjoy lunch from Poko Loko Food Truck onsite, or Frida's Riverside Café inside the building. We included two accessible picnic tables. Thank you to our partners for making this possible.

A BREATH OF FRESH AIR

This program was supported by the funding we secured through the Emergency Community Support Fund. It was designed for newcomers to Canada to partake in outdoor recreation and to learn about the natural heritage of the province.

Participants were provided free transportation to and from the centre, free snowshoe rentals, an outdoor program, and a healthy snack or meal. This program was focused on reducing social isolation and improving youth mental health.

Many people who participated had not had an opportunity to leave the city of St. John's in over a year and some had not left St. John's since arriving from their country of origin. This was an opportunity for those individuals to participate in group activities and also have a chance to learn about the natural heritage of the province by learning about different plant species, participating in guided hikes to the fossil site and taking a tour of the fossil exhibits at Manuels River.



“
Thank you so much for the amazing experience; I enjoyed the fun geocaching upstream, the trail, and the view was breathtaking! It was super fun and very informative. The soup at the end of the visit was just- chef's kiss!

I've been talking about the visit to Manuels River all week to my friends and family. I really look forward to coming back with my friends to go downstream this time.
”

MEALS

Ready To GO!

Meals Ready to GO! is a food security program that we started to support our vulnerable seniors during a time when there was so much uncertainty. Each week we prepare homemade, balanced meals that are given to seniors in need. To reach these individuals we partnered with Connection for Senior (CFS), a not for profit organization dedicated to providing emergency accommodations and services to adults in need. Our Manuels River catering team prepares the meals, our volunteers from the Rotary Club of Avalon Northeast package and seal the meals, and the staff from CFS distribute the meals. The communities that are served through this partnership with Connections for Seniors, are St. John's, Mount Pearl, Paradise, Goulds, Kilbride, Torbay, Portugal Cove-St. Phillips, and Conception Bay South. This year we produced and delivered 10,896 meals.



Rotary





MEALS Ready To Go has had a tremendous impact. Individuals experiencing homelessness are provided with nutritious, home-style meals while staying in CFS shelters. Individuals in the community benefit from food bank items as well as ready-made meals. This combination is particularly beneficial to seniors who have difficulty with cooking, live alone, live with disabilities, or who experience barriers to accessing food.

This program was completely funded in 2021 by grant opportunities as well as the generosity of our friends with Rotary and private donors. To continue this program we need to have community partners, private donations and sponsorships. The cost to run this program annually is over \$70K. If you would like to get involved or know a corporate sponsor who would be interested in funding this program for 2022 please contact us.

COMMUNITY EVENTS



**CAMPFIRE SING-A-LONGS
EASTER EGG HUNT
RIVERSIDE MOVIES
HALLOWEEN HUNT
VISIT & PHOTOS WITH SANTA
MR AT THE CBS CHRISTMAS PARADE**

Hi there, just wanted to send out a big thank you for the wonderful event that was the Halloween Hunt last night! Such a unique and fun experience for the smaller kids. My son was afraid to go onto the trail in the dark at first, but we were brave and by the time he had finished his monster mash dance, he was having a ball.

Thank you again and Happy Halloween!

Krista Murphy



The Town of CBS is a big supporter of everything we do here at Manuels River. During the holiday season, they truly embrace the spirit of giving in the community. The Town of CBS sponsored our 1st Annual Breakfast with Santa. Their support made it possible for us to offer this event free to the community. The Town also lights up our trails for Christmas, and kept the lights on until mid February! We are very thankful for the support of the Town Council and all the work done by the Town staff for these initiatives.



OUR TEAM



JANET RUMSEY
Executive Director



JILLIAN WHITTLE
Executive Assistant



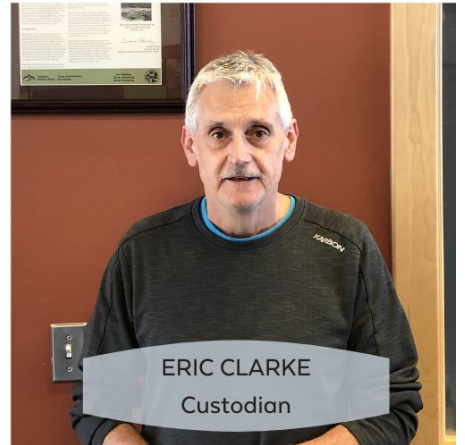
MIKE WOZNEY
Food & Beverage Manager



JENNIFER KENNEDY
Events Coordinator



MICHAEL HARRIS
Digital Marketing &
Communications



ERIC CLARKE
Custodian



MADISON ACKER
Education Manager



ELEANOR POWER
Lead Science Interpreter



DAN STOYLES
Science Interpreter



GILLIAN DAVIS
Heritage Interpreter



CLAIRE PIERCEY
Outdoor Education
Resources Coordinator



ROBYN BULGIN
Outdoor Education
Resources Coordinator

OUR TEAM



Education:

Serena Barefoot
Nancy Butler
Emma Power
Hayley Rideout
Behak Rueentan
Evan Rowe
Justin Smith

Events:

Sarah Au
Bernadette Boland
Megan Burt
Patrick Denty
Cesar Andre Figueroa
Sarah Howell
Nicole Kennedy
Diana Lono
Travis Mackey
Emily Manning
Chelsea McLean
Lexie Morey
Jason Rumsey
Lindsay Newman
David O'Dea
Patrick Rumsey
Ryan Rumsey
Natasha Taylor



Operations:

Lisa-Marie Fifield
Andrew Gardiner
Ian Gillies
Greg Horner
Valerie Mayo
Chloe Parsons
Rachael Ryan
Paul Rumsey



PROFESSIONAL DEVELOPMENT AND TEAM TRAINING IN 2021



- ABC Life Literacy Canada: Stress Management
- ABC Life Literacy Canada: Time Management
- Advancing Trails
- Clean It Right: Customer Service Businesses
- Digital Marketing Training with Breton Group
- Everyday Resiliency in Ever-Changing Times
- First Aid
- Indigenous Cultural Diversity Training
- Mental Health in A Pandemic
- Neurodiversity & Disability Inclusion In The Workplace
- Outdoor Learning NL
- SafeCheck® Canadian Food Safety Certification
- Serve Responsible NL



In a day and age where time is a precious commodity, I want to take this opportunity to thank all of our volunteers who take time from their busy lives to help out. Volunteering takes time and energy and, makes a significant difference to us as an organization. Each volunteer who steps forward to help offers something unique; we are profoundly grateful for each and every one of you who shares your time and expertise.

This past year we have had tremendous support from organized volunteer events such as the United Way Day of Caring, Wild Outside Volunteers, Rotary Club of Avalon Northeast, and a big thank you to Kathryn Atkin who has been coordinating all the volunteers for our Meals Ready to GO! Program.

Board members are the lifeblood of Manuels River. Thank you so very much for agreeing to serve in this capacity. Your commitment makes a difference.

To our volunteers who have taken a leading role on our committees of the board, I want to thank you because I know heading up a committee for a nonprofit organization is not easy. Thank you, Dave Works, Gail Butler, Doug Russell, Vince Payne, Andrea Gosse, and Shelley Moores, for stepping up to take over an important committee. You are appreciated.

On behalf of our entire team at Manuels River, I THANK YOU for all you do, we are profoundly grateful.



Volunteers help us grow

BOARD OF DIRECTORS



Our volunteer BOD brings together an ensemble of talented individuals with a passion for Manuels River and our community. These Directors give their time and expertise freely to govern the organization and promote our mandate.



CHAIR: Don Sword
VICE-CHAIR: Dave Works
TREASURER: Doug Russell
SECRETARY: Gail Butler



Joan Butler
Neil Buckler
Andrea Gosse*
Michelle Hawco
Valerie Howe
Ryan Lawlor
Shelley Moores*
Vince Payne
Jennifer Lake (ex-officio, Town CBS)
**retired in 2021*



Committees of the Board: Finance & Operations, Fund Development, Trails, Bobber Race, Chefs for Trails, and Giv'er on The River.

GOVERNANCE REVIEW

In June of 2021, the Board undertook a process to review current operations and plan into the future, recognizing that the operation of Not-For-Profits and Charities has changed as a result of the pandemic.

This process included a review of Board operations policies as well as a review and update of our mission, vision, and core values for 2022.

OUR VISION

To Be A Leader In Connecting People With Nature.

We understand the importance of connecting to the natural world for ourselves, each other, and all of its inhabitants. We practice, demonstrate, and inspire others to connect with nature through the keeping of Manuels River.

OUR PURPOSE

Manuels River is a community-based organization supporting sustainability, growing minds, and wellness.

OUR VALUES

These are the practices we use every day in everything we do; the basic elements of how we go about our work at Manuels River.

RESPECT

We interact with each other, the environment and community with an appreciation of the diversity in the world around us. We collaborate through open communication without judgment.

INCLUSION

We engage people to work together by being accepting and welcoming to all. We show respect, without judgment, and help people to get involved, regardless of their situation.

ACCOUNTABILITY

We can be trusted to live up to our word and values. We admit our mistakes and improve upon them. We take responsibility for our individual actions and we hold each other accountable.

CONSERVATION

We protect our culture and natural environment through education and community engagement.

COMMUNITY

We work together towards a common goal for the benefit of everyone to foster connections and feelings of belonging.

LIFELONG LEARNING

We enhance this personal journey by our connections to nature and each other. We value working, problem solving and playing together, so that we can all grow and improve our shared experience. We recognize that living is learning at every age. The journey never ends.

CELEBRATING OUR PEOPLE

At the end of the year, during the Christmas season, we celebrated our volunteers, staff and Board of Directors with an appreciation social. It was a lovely evening of food, drink and music. Afterwards, our staff continued the celebration at The Hangout for some gaming and virtual reality experiences.



HOW CAN YOU HELP?

A photograph of two people sitting on a large, flat rock overlooking a river with rapids. The scene is surrounded by lush green and yellowing foliage, suggesting an autumn setting. The text is overlaid on the lower half of the image.

Donate
Volunteer
Membership
Bench Dedication
Recyclables Donation
Paver Brick Dedication
Monthly & Legacy Giving
Theatre Chair Dedication
Program or Event Sponsorship

Visit manuelriver.ca or Call 709-834-2099

TREASURER'S REPORT



On behalf of the Board of Directors of the Manuels River Natural Heritage Society Inc., I am pleased to present you with the 2021 Audited Financial Statements. This was our first year with our new auditor Brian T. Scammell, CPA and I must say the finance committee was impressed with the thoroughness of the audit.

The 2021 fiscal year was once again impacted by the downturn in the local economy and further negatively impacted by the COVID-19 pandemic. Although operational revenue created by Centre operations was up from 2020 by over \$300,000, as presented in the Schedule of Operational Revenue on page 13, I must point out on page 4 as shown in the Statement of Revenues and Expenditures that if it wasn't for \$239,529 in Federal COVID funding we would have ended the year in a negative position with net of Expenditures over Revenues of (\$113,315). Also, in note 10, to the financial statements I must point out that we received a grant of \$100,000 from Heritage Canada late in the 2021 year and recorded it at that time as revenue, while expenses to use those funds will not be incurred until 2022. Thus, on page 4, Statement of Revenues and Expenditures, that \$100,000 grant is the main reason we were able to show Excess of Revenue over Expenditures of \$126,214. On a positive note, Bobber, GiVer and Chefs for Trails were again great success stories attributable once again to wonderful collaboration between volunteers and staff. Overall, I am pleased to report that despite every obstacle encountered and thanks to a real team effort by staff and volunteers we ended the year in a positive position.

I would like to acknowledge the continued support from our key partners including the Town of Conception Bay South, Hibernia Management and Development Company Ltd., the federal and provincial governments, as well as our many donations and pledges from private and corporate supporters. As a result of the COVID-19 pandemic there were several federal and provincial subsidies and grants available in 2021 to organizations such as ours for which we are thankful, that our Executive Director Janet Rumsey and her team, to their credit, made themselves keenly aware of and availed of where appropriate.

I would like to acknowledge the dedicated efforts of our management and staff, volunteers, Board of Directors, and committee members, to continue to make Manuels River the continuing success story that it is. In particular in 2021, their efforts in contributing to the success of the Bobber Race Lottery, and GiVer on the River, is to be applauded.

In conclusion let me once again express our sincere appreciation to all our stakeholders for their continued confidence in and support for our organization. Although undoubtedly 2022 will continue to be a challenge for us, particularly in the first half of the year with COVID still impacting our operation, I am confident with Janet's strong leadership and everyone's support we can get through 2022 once again unscathed.

Douglas Russell

Treasurer

A handwritten signature in black ink, appearing to read 'Douglas Russell', written over a white background.

MANUELS RIVER NATURAL HERITAGE SOCIETY INC.

Financial Statements

Year Ended December 31, 2021

MANUELS RIVER NATURAL HERITAGE SOCIETY INC.

Index to Financial Statements

Year Ended December 31, 2021

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INDEPENDENT AUDITOR'S REPORT

To the Members of Manuels River Natural Heritage Society Inc.

Qualified Opinion

I have audited the financial statements of Manuels River Natural Heritage Society Inc. which comprise the statement of financial position as at December 31, 2021, and the statements of revenues and expenditures, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In my opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of my report, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at December 31, 2021, and the results of its operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO)

Basis for Qualified Opinion

In common with many not-for-profit organizations, the Organization derives revenue from fundraising activities the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Organization. Therefore, I was not able to determine whether any adjustments might be necessary to fundraising revenue, excess of revenues over expenses, and cash flows from operations for the year ended December 31, 2021, current assets and net assets as at December 31, 2021.

I conducted my audit in accordance with Canadian generally accepted auditing standards. My responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of my report. I am independent of the Organization in accordance with ethical requirements that are relevant to my audit of the financial statements in Canada, and I have fulfilled my other ethical responsibilities in accordance with these requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my qualified audit opinion.

Other Matter

The financial statements for the year ended December 31, 2020 were audited by another auditor who expressed an unmodified opinion on those financial statements on March 19, 2021.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

(continues)

Auditor's Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, I exercise professional judgment and maintain professional skepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

St. John's, NL
April 26, 2022



Brian T. Scammell Professional Corporation
Chartered Professional Accountant

MANUELS RIVER NATURAL HERITAGE SOCIETY INC.

Statement of Financial Position

December 31, 2021

	2021	2020
ASSETS		
CURRENT		
Cash	\$ 183,738	\$ 145,399
Term deposits (Note 3)	150,199	357,583
Accounts receivable	91,809	36,363
Harmonized sales tax recoverable	8,140	137
Inventory	30,928	30,356
Prepaid expenses	9,960	3,667
	474,774	573,505
CAPITAL ASSETS (Note 4)	5,849,529	6,115,737
	\$ 6,324,303	\$ 6,689,242
LIABILITIES AND NET ASSETS		
CURRENT		
Accounts payable	\$ 45,815	\$ 32,408
Deferred revenue (Note 5)	45,167	293,250
	90,982	325,658
DEFERRED REVENUE (Note 5)	10,375	43,600
DEFERRED CAPITAL CONTRIBUTIONS (Note 6)	6,094,614	6,327,866
LONG TERM DEBT (Note 7)	40,000	30,000
	6,235,971	6,727,124
NET ASSETS (DEFICIT)	88,332	(37,882)
	\$ 6,324,303	\$ 6,689,242

ON BEHALF OF THE BOARD

Douglas Russell _____ Director

Donald Sword _____ Director

See notes to financial statements

MANUELS RIVER NATURAL HERITAGE SOCIETY INC.
Statement of Revenues and Expenditures
Year Ended December 31, 2021

	2021	2020
OPERATIONAL REVENUE (SCHEDULE 1)		
Other income	\$ 519,896	\$ 347,872
Grants	472,789	310,794
Amortization of deferred contributions	306,942	314,530
Donations	14,761	27,265
Memberships	2,769	1,851
	1,317,157	1,002,312
EXPENDITURES		
Salaries and wages	589,378	407,515
Amortization	311,874	322,221
Fundraising and special events	142,640	121,441
Event costs	96,416	52,743
Building operating expense (paid by the town)	76,440	110,688
Professional fees	35,159	54,761
Office	28,148	12,401
Bar supplies	21,586	7,895
Cafe expenses	19,697	-
Trail maintenance	18,182	12,418
Non-refundable HST	17,968	6,144
Repairs and maintenance	14,815	18,526
Gift shop supplies	12,255	4,662
Interest and bank charges	11,160	7,401
Telephone	8,401	3,561
Insurance	7,404	1,424
Advertising and promotion	5,441	7,442
Business taxes, licences and memberships	5,383	5,834
Exhibits and education	4,222	5,138
Training	2,836	555
Travel	684	415
Meetings and conventions	346	173
Miscellaneous	37	97
	1,430,472	1,163,455
EXCESS OF EXPENDITURES OVER REVENUES BEFORE COVID-19 PANDEMIC FUNDING (NOTE 10)	(113,315)	(161,143)
COVID-19 PANDEMIC FEDERAL FUNDING		
Canadian Heritage Musuem Assistance Program	148,024	51,976
Canada Emergency Wage Subsidy	63,490	110,210
Canada Recovery Hiring Program	28,015	-
	239,529	162,186
EXCESS OF REVENUE OVER EXPENDITURES	\$ 126,214	\$ 1,043

See notes to financial statements

MANUELS RIVER NATURAL HERITAGE SOCIETY INC.
Statement of Changes in Net Assets
Year Ended December 31, 2021

	2021	2020
DEFICIT - BEGINNING OF YEAR	\$ (37,882)	\$ (38,925)
EXCESS OF REVENUE OVER EXPENDITURES	126,214	1,043
NET ASSETS (DEFICIT) - END OF YEAR	\$ 88,332	\$ (37,882)

See notes to financial statements

MANUELS RIVER NATURAL HERITAGE SOCIETY INC.

Statement of Cash Flows
Year Ended December 31, 2021

	2021	2020
OPERATING ACTIVITIES		
Excess of revenue over expenditures	\$ 126,214	\$ 1,043
Items not affecting cash:		
Amortization of capital assets	311,874	322,221
Amortization of deferred capital contributions	(306,942)	(314,530)
	131,146	8,734
Changes in non-cash working capital:		
Accounts receivable	(55,449)	(31,225)
Term deposits	207,384	69,132
Inventory	(572)	(3,381)
Accounts payable	13,411	12,076
Current portion of deferred revenue	(281,308)	76,012
Prepaid expenses	(6,293)	267
Harmonized sales tax	(8,003)	(137)
	(130,830)	122,744
Cash flow from operating activities	316	131,478
INVESTING ACTIVITY		
Purchase of capital assets	(45,667)	(247,145)
FINANCING ACTIVITIES		
Deferred capital contributions	73,690	90,786
Long-term portion of deferred revenue	-	(164,950)
Proceeds from long term financing	10,000	30,000
Cash flow from (used by) financing activities	83,690	(44,164)
INCREASE (DECREASE) IN CASH FLOW	38,339	(159,831)
Cash - beginning of year	145,399	305,230
CASH - END OF YEAR	\$ 183,738	\$ 145,399
CASH FLOWS SUPPLEMENTARY INFORMATION		
Interest paid	\$ 11,160	\$ 7,401

See notes to financial statements

MANUELS RIVER NATURAL HERITAGE SOCIETY INC.

Notes to Financial Statements Year Ended December 31, 2021

1. NATURE OF OPERATIONS

Manuels River Natural Heritage Society Inc. (the "Organization") was incorporated on January 17, 1992 without share capital under the laws of the Province of Newfoundland and Labrador and received its charitable status on February 23, 2002. The Organization is exempt from income taxes under section 149(1) e.

The activities of the Organization are restricted to those in furtherance of the following objects: To protect, enhance, and preserve the entire Manuels River system, through wildlife habitat improvement, construction of an interpretation centre, the presentation of various educational programs and the development of a linear park.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO).

Cash and cash equivalents

The Organization's policy is to present bank balances and term deposits with a maturity period of three months or less from the date of acquisition under cash and cash equivalents.

Financial instruments

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

Investments

Investments consist of investment certificates which is recorded at cost plus accrued interest.

Inventory

Inventory is valued at the lower of cost and net realizable value with the cost being determined on a first-in, first-out basis.

Capital assets

Capital assets are stated at cost or deemed cost less accumulated amortization and are amortized over their estimated useful lives on a declining balance basis at the following rates and methods:

Bridges	4%	declining balance method
Buildings	4%	declining balance method
Furniture and fixtures	20%	declining balance method
Parking lot and trails	8%	declining balance method
Signs	20%	declining balance method
Computer equipment and software	55%	declining balance method

The Organization regularly reviews its capital assets to eliminate obsolete items. Government grants related to the purchase of capital assets are treated as deferred capital contributions and amortized over the same period as the related assets.

Capital assets acquired during the year but not placed into use are not amortized until they are placed into use.

(continues)

MANUELS RIVER NATURAL HERITAGE SOCIETY INC.

Notes to Financial Statements

Year Ended December 31, 2021

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue recognition

The Organization follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Revenue from catering, bar and gift shop sales, admissions, facility rental, grants, programs and membership is recognized when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Revenue from fundraising activities is recognized when received.

Contributed services

The operations of the organization depend on both the contribution of time by volunteers and donated materials from various sources. The fair value of donated materials and services cannot be reasonably determined and are therefore not reflected in these financial statements.

Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

3. TERM DEPOSITS

	2021	2020
Royal Bank of Canada guaranteed investment certificate bearing interest rate of 0.55%, maturing on October 15, 2022.	\$ 110,000	\$ -
Royal Bank of Canada guaranteed investment certificate bearing interest rate of 0.52%, maturing on August 31, 2022.	40,000	-
RBC - GIC investment	-	355,000
Accrued Interest to December 31	199	2,583
	\$ 150,199	\$ 357,583

MANUELS RIVER NATURAL HERITAGE SOCIETY INC.

Notes to Financial Statements

Year Ended December 31, 2021

4. CAPITAL ASSETS

	Cost	Accumulated amortization	2021 Net book value	2020 Net book value
Land	\$ 147,033	\$ -	\$ 147,033	\$ 147,033
Buildings	5,980,003	1,608,040	4,371,963	4,554,129
Computer equipment and software	38,251	32,595	5,656	7,347
Furniture and fixtures	320,117	228,268	91,849	77,608
Parking lot	37,423	16,774	20,649	22,444
Trails	1,448,030	333,953	1,114,077	1,200,519
Signs	71,967	51,522	20,445	25,556
Bridges	122,806	44,949	77,857	81,101
	\$ 8,165,630	\$ 2,316,101	\$ 5,849,529	\$ 6,115,737

5. DEFERRED REVENUE

Deferred revenue represent unspent resources externally restricted for expenses related to the subsequent period. Changes in the deferred contributions balance are as follows:

	2021	2020
Opening balance	\$ 336,850	\$ 425,788
Plus: Amount received in the year	137,010	78,294
Less: Amount recognized as revenue in the year	(418,318)	(167,232)
	55,542	336,850

The deferred revenue amounts are for the following activities:

Canadian Heritage	-	48,024
Refundable deposits on facility rental	43,416	6,406
Clean Foundation grant	12,126	-
Hibernia educational grant	-	252,150
Meals Ready to Go	-	26,000
Breath of Fresh Air	-	4,270
Subtotal	55,542	336,850
Less: Current portion	(45,167)	(43,600)
Long term portion	10,375	293,250

MANUELS RIVER NATURAL HERITAGE SOCIETY INC.

Notes to Financial Statements

Year Ended December 31, 2021

6. DEFERRED CAPITAL CONTRIBUTIONS

Deferred contributions related to capital assets represent the unamortized balance of contributions related to the purchase of capital assets. Changes in the deferred contributions balance for the year are as follows:

	2021	2020
Opening balance	\$ 6,327,866	\$ 6,551,610
Additions	73,690	90,786
Amounts amortized to revenue	(306,942)	(314,530)
	\$ 6,094,614	\$ 6,327,866

7. LONG TERM DEBT

	2021	2020
Government of Canada Emergency Business Account loan, with an unpaid principal of \$40,000, guaranteed by the Government of Canada, interest-free until December 31, 2023 (a).	\$ 40,000	\$ 30,000
Amounts payable within one year	-	-
	\$ 40,000	\$ 30,000

(a) The Organization obtained a \$60,000 loan under the Canada Emergency Business Account Program. If the Organization repays \$40,000 by December 31, 2023, the \$20,000 balance will be forgiven. Otherwise, an interest rate of 5% will apply to the balance, which will be repayable in 36 monthly blended payments, maturing on December 31, 2026. Since there is reasonable assurance that the Organization will repay \$40,000 by December 31, 2023, \$10,000 was recognized in net income in 2020 and an additional \$10,000 in 2021. The liability resulting from the \$40,000 balance was initially recognized at its fair value of \$40,000.

Principal repayment terms are approximately:

2023	<u>\$ 40,000</u>
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MANUELS RIVER NATURAL HERITAGE SOCIETY INC.

Notes to Financial Statements

Year Ended December 31, 2021

8. CONTRIBUTIONS FROM THE TOWN OF CONCEPTION BAY SOUTH

The Town of Conception Bay South has signed a memorandum of understanding with the Organization to hold contracts with, and to make payments on behalf of the Organization to assist in the general operations of the facility. Below is a summary of payments made to various suppliers.

	2021	2020
Utilities	\$ 35,078	\$ 27,452
Snow clearing	23,555	32,471
HVAC maintenance	9,183	17,716
Insurance	7,909	7,369
Office equipment	5,449	6,814
Telephone	5,409	3,127
Garabage collection	4,880	3,108
Elevator maintenance	4,149	4,728
Fire protection/security services	2,344	2,084
Printing	1,855	1,345
Pest control	1,169	1,345
Communications	-	3,129
Subtotal	100,980	110,688
Add: Payments to Manuels River Natural Heritage Society Inc. to reimburse for other suppliers paid directly.	20,295	11,466
	\$ 121,275	\$ 122,154

9. FINANCIAL INSTRUMENTS

The Organization is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the Organization's risk exposure and concentration as of December 31, 2021.

Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Organization is exposed to credit risk from customers. The Organization has a significant number of customers which minimizes concentration of credit risk.

Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Organization is exposed to this risk mainly in respect of its receipt of funds from its customers and other related sources, long-term debt, and accounts payable.

Unless otherwise noted, it is management's opinion that the Organization is not exposed to significant other price risks arising from these financial instruments.

10. COVID-19 PANDEMIC

Governments have imposed measures to contain the outbreak, including business closures, travel restrictions, quarantines and social distancing measures. The spread of the COVID-19 virus has resulted in a sharp decline in global economic growth as well as causing increased volatility in financial markets.

(continues)

MANUELS RIVER NATURAL HERITAGE SOCIETY INC.

Notes to Financial Statements

Year Ended December 31, 2021

10. COVID-19 PANDEMIC (continued)

The Organization continues to take measures to mitigate the effects of the current crisis. The Organization was eligible for subsidies under the Canada Emergency Wage Subsidy Program, of which \$63,490 has been recognized as revenue in the year. (2020 - \$110,210) The Organization also recognized revenue of \$28,015 in 2021 under the Canada Recovery Hiring Program.

Manuels River Natural Heritage Society Inc. received \$100,000 in 2020 and \$100,000 in 2021 from Heritage Canada under the Museums Assistance Program, Reopening Fund for Heritage Organizations Component. \$148,024 was recognized as revenue in the year. (2020 - \$51,976).

With respect to the \$100,000 received in 2021 from Heritage Canada, the funds were received late in 2021. While this funding was recognized as revenue in 2021 as there were no basis to defer it under the funding approval letter, expenses to use those funds will not be incurred until fiscal 2022.

Finally, the Organization received Canada Emergency Business Account loans of \$20,000 in 2021 and \$40,000 in 2020. Additional details are provided in Note 7.

11. ECONOMIC DEPENDENCE

The Organization's ability to operate each year is dependent on its ability to secure funding from private and/or government sources.

12. COMPARATIVE FIGURES

Some of the comparative figures have been reclassified to conform to the current year's presentation.

MANUELS RIVER NATURAL HERITAGE SOCIETY INC.
SCHEDULE OF OPERATIONAL REVENUE
(Schedule 1)
Year Ended December 31, 2021

	2021	2020
GRANTS		
Hibernia Management Education	\$ 252,150	\$ 165,200
Town of Conception Bay South <i>(Note 8)</i>	121,275	122,154
Government of Canada - Other	44,400	7,393
Government of Newfoundland & Labrador	28,964	16,047
United Way Meals Ready to Go	26,000	-
	472,789	310,794
CHARITABLE DONATIONS	14,761	27,265
AMORTIZATION OF DEFERRED CONTRIBUTIONS	306,942	314,530
OTHER INCOME		
Bobber Revenue	131,695	146,710
Catering	76,881	19,985
Bar Sales	59,274	16,970
Meals Ready to Go	45,320	-
In-House Events	32,184	39,614
Education & Interpretation	29,799	20,332
Chefs for Trails Gala	28,625	-
Facility Rentals	28,084	41,144
Gratuities	20,614	6,516
Miscellaneous	15,703	12,783
Giver on the River	12,025	13,525
Cafe Sales	10,906	4,153
Gift Shop Sales	8,501	13,598
Sales	7,224	-
Breath of Fresh Air	4,270	-
Admissions	3,433	4,276
Interest	2,425	5,491
Fireside Catering	1,725	374
Community Garden Support Program	750	-
Coffee Matters Catering	458	181
Red Oak Catering	-	224
Taste of Class Catering	-	121
New Years Eve	-	1,875
Memberships	2,769	1,851
	522,665	349,723
	\$ 1,317,157	\$ 1,002,312

See notes to financial statements

Manuels River Hibernia Interpretation Centre

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Manuels River Natural Heritage Society, Inc

Charitable Registration #: 131719973 RR0001