



2023



ANNUAL
REPORT

MANUELS RIVER COMMUNITY INC.



OUR VISION

TO BE A LEADER IN CONNECTING PEOPLE WITH NATURE.

We understand the importance of connecting the natural world for ourselves, each other, and all of its inhabitants. We practice, demonstrate, and inspire others to connect with nature through the keeping of Manuels River.

OUR PURPOSE

Manuels River is a community-based organization supporting sustainability, growing minds, and wellness.

OUR VALUES

These are the practices we use every day in everything we do; the basic elements of how we go about our work at Manuels River.

RESPECT: We interact with each other, the environment, and the community with an appreciation of the diversity in the world around us. We collaborate through open communication without judgement.

INCLUSION: We engage people to work together by being accepting and welcoming to all. We show respect, without judgement, and help people to get involved, regardless of their situation.

ACCOUNTABILITY: We can be trusted to live up to our word and values. We admit our mistakes and improve upon them. We take responsibility for our individual actions and we hold each other accountable.

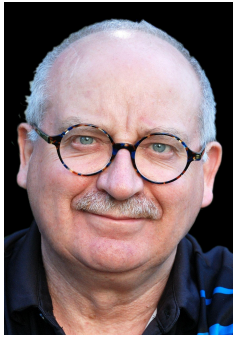
CONSERVATION: We protect our culture and natural environment through education and community engagement.

COMMUNITY: We work together towards a common goal for the benefit of everyone to foster connections and feelings of belonging.

LIFELONG LEARNING: We enhance this personal journey through our connection to nature and each other. We value working, problem-solving and playing together to grow and improve our shared experience. We recognize that living is learning at every age.

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Message From The Chair Of The Board



Dear Valued Members and Supporters,

It is my great honour and pleasure to present the 2023 Annual Report for Manuels River Community Inc. The year 2023 was a remarkable one for all of us at Manuels River. I hope that you will take a few minutes to read through the pages of this report to look at the beautiful images that highlight our memorable year.

This annual report reminds us that we are a community-based organization that seeks to be a leader in bringing people together. The desire to preserve the natural and cultural heritage of Manuels River and the surrounding community was at the heart of the creation of our organization and drives our purpose as we move forward is to support sustainability, growing minds and wellness. Those themes form the foundation of this annual report.

We experienced many highs and a few lows during 2023 as we, like the rest of the world, emerged from three long years of challenges and uncertainties brought on by the pandemic. Where we succeeded best it was due to the remarkable resilience and energy of our team at Manuels River and the loyal support of our members and supporters.

Highlights included the return of popular events like the Chefs for Trails food hike, the Giv'er on the River fun run and Breakfast with Santa, and popular programming like our Young Scientist and Summer Camp. We tried some new ideas like the takeout International Dinners, Nan's Kitchen Takeover and Doxi's Birthday & Family Fun Day. We were honoured to be the venue of choice for dozens of private events like weekly Rotary club meetings, weddings, showers, birthday parties, Town of CBS events and other community events, business meetings and so much more!

During the year we made improvements both inside and outside the Manuels River Hibernia Interpretation Centre. We improved our ability to provide quality catering and café services by investing in quality kitchen supplies, a walk-in cooler, and a commercial ventless fryer. We completed most of the trail developments and improvements on the Canyon Trail. The improvements to our directional and informational signage throughout our trail system remain to be completed and we will continue to fundraise in 2024 to support the maintenance, development and upgrading of our over 5 km of accessible trails.

Have you been wondering about what was built next to our main parking lot entrance? Well, we are very excited about our new Root Cellar that was built with the support of the Town of Conception Bay South and the CBS Community Gardens organization. We have great hopes that this facility will, along with our greenhouse, community gardens and the indoor garden make Manuels River a centre of excellence for community programming and services related to

gardening, agriculture, and food security for all ages. We are seeking funding to help maximize the potential of these facilities, so stay tuned for more information during the upcoming months.

Our biggest challenge has continued to be financial. Government pandemic support came to an end and that funding was not replaced by enough support from individuals, businesses, and foundations. While our members and supporters came back to our trails and Centre in increasing numbers, our revenue sources could not keep up with the rapidly increasing costs in salaries, food, supplies, materials, and services necessary to maintain our Centre, trails and parking lots and to maintain the breadth and depth of quality programming and services. We experienced another annual deficit. Our Treasurer's report outlines our 2023 audited financial results. We are a not-for-profit organization but that doesn't mean we can withstand deficits indefinitely. As a result, for 2024, your board of directors have taken direct action to better focus the management and activities at the Centre, reduce expenses and increase revenues while continuing to improve the quality of programming, services, and experiences at Manuels River.

We are fortunate to have a very hard-working and talented group of full-time and part-time managers and staff as well as very dedicated volunteers, board, and committee members. Thank you to all of you who have continued to support us during these challenging times. With your support we can ensure that Manuels River continues to be an essential part of the community's current and future social, recreational, educational, tourism and business life.

I hope to see you at the Centre and on the Trails during 2024!



Don Sword
Chair, Board of Directors
Manuels River Community, Inc.

Jillian Whittle – Congratulations on Ten Years of Service



As we hold our AGM in April 2024 and release this 2023 Annual Report, we wish to recognize Manuels River’s Executive Assistant, Jillian Whittle.

Jillian Whittle joined the Manuels River team in April of 2014 and she has been the heart and soul of our organization since then. In those ten years, she has provided tireless, skillful, and dedicated service to ensure everything runs properly behind the scenes. She is often referred to (with respect) as “the glue that holds Manuels River together”. Jillian is the first and only person to date to have been employed at Manuels River for ten years.

Whether it is payroll, HR matters, banking, correspondence, recordkeeping, accounts payables and receivables, special events or staff socials, Jillian is an essential part of making sure that things get done on time and properly.

Jillian has been the right hand to two long-serving Executive Directors and has been the key contact for ten years of Manuels River’s executive, board, and committee members. Her friendly face, pleasant demeanour and ready smile are both welcome and familiar to Manuels River’s members, supporters, and trail and Centre users.

Jillian, from all of us at Manuels River Community Inc., thank you and congratulations for your ten years of excellent service!

SUSTAINABILITY

We play a pivotal role in fostering sustainability through our commitment to our community and safeguarding the Manuels River valley. Through active participation in conservation initiatives, we demonstrate our genuine concern for the well-being of Manuels River and its ecosystems. In 2023, our efforts materialized in the planting of 40 trees generously provided by TD Friends Of The Environment, alongside the successful completion of our Community Garden Root Cellar. These endeavours significantly bolster the sustainability of our river and enhance food security by educating the community on sustainable practices.



Growing Minds

We're dedicated to nurturing young minds through our community programs, and educational workshops, inspiring curiosity and learning. In 2023, we celebrated successes such as *Nan's Kitchen Take Over*, supported by United Way NL and Sobey's Community Action Fund, our engaging Summer Camp, and various educational programs. The intergenerational learning aspect of *Nan's Kitchen Take Over* was particularly special, bringing together different age groups and fostering a strong sense of community.

We have started working on a multi-year project with Digital Museums Canada to enhance our exhibits and the overall visitor experience of Manuels River. These efforts reflect our ongoing commitment to nurturing curiosity and lifelong learning.



Wellness

We're dedicated to promoting wellness through various initiatives. In 2023, our successes included providing healthy snacks for our summer camp through the Active NL grant, and hosting *Ageless Grace* sessions with Elaine Dunphy focusing on mindfulness and wellness. We also incorporated community garden produce into our Foraging & Mixology Cocktails. Additionally, we were delighted to host numerous weddings, celebrations, and private events. These efforts reflect our ongoing commitment to enhancing well-being within our community.



Bobber Race 50/50 Lottery

The Bobber Race 50/50 is our eagerly anticipated annual fundraiser that brings a touch of excitement to our community. As tickets are sold and the jackpot grows, the buzz of anticipation fills the air. Attendees eagerly await the draw, hoping to secure their chance at winning the Early Bird Bonus Draw or the jackpot! This beloved tradition not only offers the opportunity for individuals to win big but also fosters a sense of community spirit as our province comes together to support a common cause.

2023's Bobber 50/50 saw our Early Bird prize winner, Michael Duffett, take home \$5,000 and our Jackpot winner, Keith Ryan, take home an awesome prize of \$26,050.

Thank you to everyone who purchased tickets in support of our fundraising efforts.



33rd Annual
Bobber Race
50/50 Lottery

SUPPORT
Manuels River
REGISTERED CHARITY

WILL YOU CATCH THE CASH?

Only **20,000** 'Bobber' Tickets Available!

**EARLY BIRD
BONUS DRAW**

\$5,000 CASH

Early Bird Draw: July 20

Early Bird Sponsored By:

HONDA POWERHOUSE
LSL LIMITED
TERRA NOVA ENERGY

131719973RR0001 #23-10196000LT

Chefs For Trails

We're dedicated to promoting wellness through various initiatives. In 2023, our successes included the cherished annual festival, Chefs For Trails, where local chefs prepared delectable small plates using freshly sourced regional ingredients along the trails of Manuels River. Attendees had the opportunity to meet the chefs, enjoy local microbrews, and experience live music amidst the natural beauty of Autumn at Manuels River. This event remains a highlight, offering a unique blend of culinary delights and outdoor adventure.



Giv'er On The River

In 2023, our successes included the Giv'er On The River Family Fun Run, which saw a new summer date and garnered significant success. Families came together to participate in this beloved event, enjoying a day of fitness and fun along the picturesque routes. This change in timing proved to be a hit, attracting enthusiastic participants and fostering a sense of community spirit. Giv'er On The River remains a cherished tradition, embodying our commitment to promoting health and well-being within our community.



Doxi's Family Fun Day

This highly anticipated event in July was a resounding success, drawing in crowds and generating funds. Families enjoyed a plethora of activities including goat petting, games of chance, bounce houses, hot dogs, and fries from our new ventless fryer. Our beloved mascot Doxi was the star of the event celebrating their 10th Birthday! It was a day filled with laughter, excitement, and cherished memories, emphasizing the spirit of community and togetherness.



Canyon Trail

A very important part of what makes the Manuels River Trails special, the Canyon Trail, received a much-needed upgrade in 2023. The portion of the Canyon Trail that leads from the T’Railway to the Canyon has been a popular route and destination for hikers for decades. Unfortunately, it included a lot of boardwalks requiring a lot of maintenance, and as a natural trail, it was inaccessible to many. The trail was upgraded to Grand Concourse standards, now includes new look-out and bench locations, and is fully accessible to those in wheelchairs or those with a stroller.

While this trail work has been completed, this phase of our Trails master plan is still ongoing. In 2024 we will be designing and installing new directional, and other signage throughout the entire trail system. We are fortunate to have received funding from ACOA, TCAR and the Town of CBS for most of the costs of this trails project but we still need your financial support to complete the entire project phase in 2024.



Volunteers

A heartfelt thank you to our dedicated volunteers! Your invaluable contributions make our community initiatives possible. We are deeply grateful for your time, effort, and passion in making a positive impact. We truly could not do this without you!



2023 Funding Partners

Thank you to the organizations, companies, and agencies who supported Manuels River by providing program funding or wage subsidy grants.

Active NL Fund

Cabot Community Business Development Corporation

Canada Post Community Foundation

Canada Summer Jobs

Cabot Community Business Development Corporation

Community Services Recovery Fund

Digital Museums Canada

Downtown Conception Bay South

Gen Action by Canadian Association of Science Centres

Government of Canada

Government of Newfoundland & Labrador

MUN Career Development Program

Music NL Community Presenters Grant

NL Department of Immigration, Population Growth & Skills

NL Department of Industry, Energy Technology

Sobeys Community Action Fund

TD Friends of The Environment

The Town of Conception Bay South

Trans Canada Trail

United Way Community Fund

Young Canada Works



OUR PEOPLE IN 2023

OPERATIONS TEAM

Janet Rumsey – *Executive Director*
Jillian Whittle – *Executive Assistant*
Mandy Palubicki – *Fund Development Manager*
Michael Harris – *Digital Marketing Coordinator*

Eric Clarke – *Custodian*
Paul Rumsey – *Facilities Coordinator*
Nicholle Cluett – *Bookkeeper*

EDUCATION TEAM

Justin Smith – *Education Supervisor*

Abigayle Evoy
Chantelle Slade
Chelsea Hiscock
Daryn Simms
Eleanor Power
Emma Power

Hannah Rideout
Hayley Rideout
Madison Acker
Robyn Bulgin
Robyn Hutchings
Sarah Earle

Sarah Horwood
Sarah Power
Serena Barefoot
Shane Blundon

EVENTS TEAM

Scott Chaulk – *Executive Chef*
Dallas Pollett – *Sous Chef*
Jennifer Kennedy – *Events Supervisor*

Andrew Gardiner
Ashley Ridgway
Avery Greening
Danielle Kennedy
Dawson Oram
Denise Taylor
Doreen O'Reilly
Emily Gallant
George Thorne
Grace Leiva

Greg Mullett
Hannah Leiva
Isabella Snook
Jacob Kavanagh
Jason Rumsey
Julie Learning
Katie Hanlon
Lisa Snow
Lynn Hynes
Madison Nelder

Megan Burt
Mike Wozney
Patrick Denty
Patrick Rumsey
Ryan Rumsey
Rachael Ryan
Shawna Murphy
Summer Barrett
Tamara Jordan

BOARD OF DIRECTORS

Our volunteer BOD brings together an ensemble of talented individuals with a passion for Manuels River and our community. These Directors give their time and expertise freely to govern the organization and promote our mandate.

CHAIR: Don Sword
VICE-CHAIR: Dave Works
Allison Penton
Jen Parsons
Jennifer Lake (ex-officio)
Joan Butler
Lori Collins

TREASURER: Doug Russell
SECRETARY: Valerie Howe
Lori-Lynn Rowsell
Michelle Hawco
Neil Buckler
Ryan Lawlor

Treasurers Report 2023-Manuels River Community Inc.



On behalf of the Board of Directors of Manuels River Community Inc., I am pleased to present you with the 2023 Audited Financial Statements. This was our third year with auditor Brian T. Scammell, CPA.

The 2023 fiscal year was once again very challenging. The Statement of Revenues and Expenditures results showed a deficiency for the year as noted in the attached Financial Statements.

I would like to acknowledge the financial support from our key stakeholders being the Town of Conception Bay South, the federal and provincial governments, as well as other funding sources including private, corporate and charitable foundation supporters.

In 2024 we as a collective Board of Directors are working vigorously towards developing a sustainable business model.

In conclusion let me acknowledge the dedicated efforts of our entire staff, volunteers, Board of Directors, and committee members and thank everyone in the broader community for their continued support of our organization, especially our beautiful trails.

Doug Russell

A handwritten signature in black ink, appearing to read 'Doug Russell', written in a cursive style.

Treasurer

MANUELS RIVER COMMUNITY INC.
Financial Statements
Year Ended December 31, 2023

MANUELS RIVER COMMUNITY INC.
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Year Ended December 31, 2023

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INDEPENDENT AUDITOR'S REPORT

To the Members of Manuels River Community Inc.

Opinion

I have audited the financial statements of Manuels River Community Inc. (the "Organization"), which comprise the statement of financial position as at December 31, 2023, and the statements of revenues and expenditures, changes in net deficiency and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In my opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at December 31, 2023, and the results of its operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

Basis for Opinion

I conducted my audit in accordance with Canadian generally accepted auditing standards. My responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of my report. I am independent of the Organization in accordance with ethical requirements that are relevant to my audit of the financial statements in Canada, and I have fulfilled my other ethical responsibilities in accordance with these requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Material Uncertainty Related to Going Concern

I draw attention to Note 1 in the financial statement, which indicates that the Organization incurred a net loss of \$226,825 during the year ended December 31, 2023 and, as of that date, the Organization's current liabilities exceeded its current assets by \$220,546. As stated in Note 1, these events or conditions, along with other matters as set forth in Note 1, indicate that a material uncertainty exists that may cast significant doubt on the Organization's ability to continue as a going concern. My opinion is not modified in respect of this matter.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

(continues)

Independent Auditor's Report to the Members of Manuels River Community Inc. *(continued)*

Auditor's Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, I exercise professional judgment and maintain professional skepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

St. John's, NL
April 12, 2024



Brian T. Scammell Professional Corporation
Chartered Professional Accountant

MANUELS RIVER COMMUNITY INC.
Statement of Financial Position
December 31, 2023

	2023	2022
ASSETS		
CURRENT		
Cash	\$ 64,287	\$ 77,505
Term deposits (Note 4)	-	111,273
Accounts receivable	34,057	53,721
Harmonized sales tax recoverable	5,969	5,965
Inventory	29,187	28,513
Prepaid expenses	16,744	11,438
	150,244	288,415
CAPITAL ASSETS (Note 5)	5,789,567	5,737,950
	\$ 5,939,811	\$ 6,026,365
LIABILITIES AND NET ASSETS		
CURRENT		
Accounts payable	\$ 193,551	\$ 55,275
Deferred revenue (Note 6)	129,246	52,706
Current portion of long term debt (Note 8)	47,993	40,000
	370,790	147,981
DEFERRED REVENUE (Note 6)	810	19,194
DEFERRED CAPITAL CONTRIBUTIONS (Note 7)	5,918,926	6,009,039
LONG TERM DEBT (Note 8)	25,959	-
	6,316,485	6,176,214
NET DEFICIENCY	(376,674)	(149,849)
	\$ 5,939,811	\$ 6,026,365

CONTINUATION OF BUSINESS (Note 1)

ON BEHALF OF THE BOARD

Donald Sword _____ Director
Douglas Russell _____ Director

See notes to financial statements

MANUELS RIVER COMMUNITY INC.
Statement of Revenues and Expenditures
Year Ended December 31, 2023

	2023	2022
OPERATIONAL REVENUE (SCHEDULE 1)		
Other income	\$ 859,711	\$ 944,377
Amortization of deferred contributions	308,082	300,585
Grants	248,791	305,955
Donations	76,835	16,501
Memberships	3,866	3,371
	1,497,285	1,570,789
EXPENDITURES		
Salaries and wages	768,840	774,867
Amortization	309,482	303,696
Event costs	131,454	135,374
Building operating expense (paid by the Town of Conception Bay South)	91,046	86,800
Gratuity	75,044	73,309
Fundraising and special events	60,326	115,395
Professional fees	53,782	39,622
Bar supplies	50,267	55,417
Office	29,730	30,372
Trail maintenance	28,673	22,701
Bad debts	25,201	-
Repairs and maintenance	21,227	20,331
Interest and bank charges	20,755	19,819
Advertising and promotion	14,819	16,133
Business taxes, licences and memberships	11,971	1,292
Exhibits and education	8,720	6,366
Insurance	8,436	8,805
Telephone	6,833	8,555
Cafe expenses	2,504	5,472
Gift shop supplies	1,870	7,044
Property taxes	1,149	-
Miscellaneous	1,064	5,812
Training	837	3,378
Meetings and conventions	42	62
Travel	38	1,806
Catering	-	12,052
Trail repairs - flooding (Note 10)	-	99,000
	1,724,110	1,853,480
EXCESS OF EXPENDITURES OVER REVENUES BEFORE COVID		
-19 PANDEMIC FUNDING	(226,825)	(282,691)
COVID-19 PANDEMIC FEDERAL FUNDING	-	44,510
DEFICIENCY OF REVENUE OVER EXPENDITURES	\$ (226,825)	\$ (238,181)

See notes to financial statements

MANUELS RIVER COMMUNITY INC.
Statement of Changes in Net Deficiency
Year Ended December 31, 2023

	2023	2022
NET ASSETS (DEFICIENCY)- BEGINNING OF YEAR	\$ (149,849)	\$ 88,332
DEFICIENCY OF REVENUE OVER EXPENDITURES	(226,825)	(238,181)
NET DEFICIENCY - END OF YEAR	\$ (376,674)	\$ (149,849)

See notes to financial statements

MANUELS RIVER COMMUNITY INC.
Statement of Cash Flows
Year Ended December 31, 2023

	2023	2022
OPERATING ACTIVITIES		
Excess (deficiency) of revenue over expenditures	\$ (226,825)	\$ (238,181)
Items not affecting cash:		
Amortization of capital assets	309,482	303,696
Amortization of deferred capital contributions	(308,082)	(300,585)
	(225,425)	(235,070)
Changes in non-cash working capital:		
Accounts receivable	19,664	38,088
Term deposits	111,273	38,926
Inventory	(674)	2,415
Accounts payable	138,277	9,458
Deferred revenue	58,156	16,358
Prepaid expenses	(5,306)	(1,478)
Harmonized sales tax recoverable	(4)	2,175
	321,386	105,942
Cash flow from (used by) operating activities	95,961	(129,128)
INVESTING ACTIVITY		
Purchase of capital assets	(361,100)	(192,115)
FINANCING ACTIVITIES		
Deferred capital contributions	217,969	215,010
Proceeds from long term financing	37,016	-
Repayment of long term debt	(3,064)	-
Cash flow from financing activities	251,921	215,010
DECREASE IN CASH FLOW	(13,218)	(106,233)
Cash - beginning of year	77,505	183,738
CASH - END OF YEAR	\$ 64,287	\$ 77,505
CASH FLOWS SUPPLEMENTARY INFORMATION		
Interest paid	\$ 20,755	\$ 19,819

See notes to financial statements

MANUELS RIVER COMMUNITY INC.
Notes to Financial Statements
Year Ended December 31, 2023

1. CONTINUATION OF BUSINESS

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations on the assumption that the entity is a going concern. Under the going concern assumption, an organization is viewed as being able to realize its assets and discharge its liabilities in the normal course of operations. However, the use of Canadian accounting standards for not-for-profit organizations applicable to a going concern is potentially inappropriate because there is significant doubt about the appropriateness of the going concern assumption.

Several unfavourable conditions and events have cast doubt on the appropriateness of this assumption. The Organization has incurred significant losses in the last two years and its working capital position at December 31, 2023 was (\$220,546).

Management has adopted a plan to rationalize its expenditures to address this issue. They have also obtained a variable rate term loan from its chartered bank, and secured additional funding from various public and private entities totalling \$149,000 to support the Organization's mission. As disclosed in Note 12, the Organization's ability to operate each year is dependent on its ability to secure funding from private and/or government sources.

The financial statements do not reflect adjustments that would be necessary if the going concern assumption were not appropriate, because management believes that the measures described above will mitigate the effect of the conditions and facts that cast doubt about the appropriateness of this assumption.

2. NATURE OF OPERATIONS

Manuels River Community Inc. (the "Organization") was incorporated on January 17, 1992 without share capital under the laws of the Province of Newfoundland and Labrador and received its charitable status on February 23, 2002. The Organization was previously known as "Manuels River Natural Heritage Society Inc." and adopted its new legal name at its Annual General Meeting in 2022. The Organization is exempt from income taxes under section 149(1) (e).

The activities of the Organization are restricted to those in furtherance of the following objects: To protect, enhance, and preserve the entire Manuels River system, through wildlife habitat improvement, construction of an interpretation centre, the presentation of various educational programs and the development of a linear park.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPPO).

Cash and cash equivalents

The Organization's policy is to present bank balances and term deposits with a maturity period of three months or less from the date of acquisition under cash and cash equivalents.

Financial instruments

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

Term deposits

Term deposits are investment certificates which are recorded at cost plus accrued interest.

(continues)

MANUELS RIVER COMMUNITY INC.
Notes to Financial Statements
Year Ended December 31, 2023

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Inventory

Inventory is valued at the lower of cost and net realizable value with the cost being determined on a first-in, first-out basis.

Capital assets

Capital assets are stated at cost or deemed cost less accumulated amortization and are amortized over their estimated useful lives on a declining balance basis at the following rates and methods:

Bridges	4%	declining balance method
Buildings	4%	declining balance method
Furniture and fixtures	20%	declining balance method
Parking lot and trails	8%	declining balance method
Signs	20%	declining balance method
Computer equipment and software	55%	declining balance method

The Organization regularly reviews its capital assets to eliminate obsolete items. Government grants related to the purchase of capital assets are treated as deferred capital contributions and amortized over the same period as the related assets.

Capital assets acquired during the year but not placed into use are not amortized until they are placed into use.

Revenue recognition

The Organization follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Revenue from catering, bar and gift shop sales, admissions, facility rental, grants, programs and membership is recognized when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Revenue from fundraising activities is recognized when received.

Contributed services

The operations of the organization depend on both the contribution of time by volunteers and donated materials from various sources. The fair value of donated materials and services cannot be reasonably determined and are therefore not reflected in these financial statements.

Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

MANUELS RIVER COMMUNITY INC.
Notes to Financial Statements
Year Ended December 31, 2023

4. TERM DEPOSITS

	2023	2022
Royal Bank of Canada guaranteed investment certificate bearing interest rate of 3.25%, matured on October 25, 2023.	\$ -	\$ 110,605
Accrued interest to December 31	-	668
	\$ -	\$ 111,273

5. CAPITAL ASSETS

	Cost	Accumulated amortization	2023 Net book value	2022 Net book value
Land	\$ 150,258	\$ -	\$ 150,258	\$ 147,033
Buildings	5,999,408	1,951,562	4,047,846	4,206,395
Computer equipment and software	38,251	37,106	1,145	2,545
Furniture and fixtures	409,092	277,089	132,003	110,668
Parking lot	37,423	19,946	17,477	18,997
Trails	1,889,640	533,640	1,356,000	1,161,213
Signs	71,967	58,882	13,085	16,356
Bridges	122,806	51,053	71,753	74,743
	\$ 8,718,845	\$ 2,929,278	\$ 5,789,567	\$ 5,737,950

MANUELS RIVER COMMUNITY INC.
Notes to Financial Statements
Year Ended December 31, 2023

6. DEFERRED REVENUE

Deferred revenue represent unspent resources externally restricted for expenses related to the subsequent period. Changes in the deferred contributions balance are as follows:

	2023		2022
Opening balance	\$ 71,900	\$	55,542
Plus: Amount received in the year	468,939		515,547
Less: Amount recognized as revenue in the year	(410,783)		(499,189)
	130,056		71,900

The deferred revenue amounts are comprised of:

Refundable deposits on facility rental	27,920	69,462
United Way	38,450	-
Canada Post	18,866	-
Digital Museums Canada	16,882	-
Canadian Museums	7,274	-
Canadian Association of Science Centres	6,375	-
Gratuity	5,434	-
Catering	4,639	-
Clean Foundation Grant	3,416	-
Event services	600	-
Entandem fee	115	-
Education	85	-
TD Friends of the Environment grant	-	2,438
Subtotal	130,056	71,900
Less: Current portion	(129,246)	(52,706)
Long term portion	810	19,194

MANUELS RIVER COMMUNITY INC.
Notes to Financial Statements
Year Ended December 31, 2023

7. DEFERRED CAPITAL CONTRIBUTIONS

Deferred capital contributions represent the unamortized balance of contributions related to the purchase of capital assets. Changes in the deferred capital contributions balance for the year are as follows:

	2023	2022
Opening balance	\$ 6,009,039	\$ 6,094,614
Additions	217,969	215,010
Amounts amortized to revenue	(308,082)	(300,585)
	\$ 5,918,926	\$ 6,009,039

8. LONG TERM DEBT

	2023	2022
Government of Canada Emergency Business Account loan, with an unpaid principal of \$40,000, guaranteed by the Government of Canada, interest-free until January 18, 2024 (a).	\$ 40,000	\$ 40,000
RCAP Leasing loan bearing interest at 0% per annum, repayable in monthly payments of \$666 plus HST. The loan matures on August 1, 2028.	33,952	-
	73,952	40,000
Amounts payable within one year	(47,993)	(40,000)
	\$ 25,959	\$ -

(a) The Organization repaid the the Canada Emergency Business Account loan on January 18, 2024.

Principal repayment terms are approximately:

2024	\$ 47,993
2025	7,993
2026	7,993
2027	7,993
2028	1,980
	<u>73,952</u>
	\$ 73,952

MANUELS RIVER COMMUNITY INC.
Notes to Financial Statements
Year Ended December 31, 2023

9. CONTRIBUTIONS FROM THE TOWN OF CONCEPTION BAY SOUTH

The Town of Conception Bay South has signed a memorandum of understanding with the Organization to hold contracts with, and to make payments on behalf of the Organization to assist in the general operations of the facility. Below is a summary of payments made to various suppliers.

	2023	2022
Utilities	\$ 47,655	\$ 42,601
Snow clearing	27,636	23,122
HVAC maintenance	10,352	5,710
Insurance	7,894	7,560
Office equipment	7,848	9,960
Fire protection/security services	6,608	3,246
Elevator maintenance	3,908	5,084
Garbage collection	3,887	5,694
Telephone	2,834	2,341
Printing	2,152	1,962
Pest control	1,489	1,476
	-	-
Subtotal	122,263	108,756
Add: Payments to Manuels River Community Inc. to reimburse for other suppliers paid directly.	9,230	20,723
	\$ 131,493	\$ 129,479

10. TRAIL REPAIRS

In 2022, the Organization received approximately \$285,000 from various funders to cover the cost of repairs and upgrades to trails. Of the \$285,000, \$99,000 was recognized as revenue in that year to match the cost of repairs of \$99,000 which were expensed. The remaining funding of \$186,000 was added to deferred capital contributions and will be recognized as revenue over the estimated useful life of the trails.

11. FINANCIAL INSTRUMENTS

The Organization is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the Organization's risk exposure and concentration as of December 31, 2023.

Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Organization is exposed to credit risk from customers. The Organization has a significant number of customers which minimizes concentration of credit risk.

Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Organization is exposed to this risk mainly in respect of its receipt of funds from its customers and other related sources, long-term debt, and accounts payable.

Unless otherwise noted, it is management's opinion that the Organization is not exposed to significant other price risks arising from these financial instruments.

MANUELS RIVER COMMUNITY INC.
Notes to Financial Statements
Year Ended December 31, 2023

12. ECONOMIC DEPENDENCE

The Organization's ability to operate each year is dependent on its ability to secure funding from private and/or government sources.

MANUELS RIVER COMMUNITY INC.
SCHEDULE OF OPERATIONAL REVENUE
(Schedule 1)

Year Ended December 31, 2023

	2023	2022
GRANTS		
Town of Conception Bay South <i>(Note 9)</i>	\$ 131,493	\$ 129,479
Government of Canada - Other	64,643	140,447
Government of Newfoundland & Labrador	17,230	8,737
Digital Museums Canada	12,510	-
Community Services Recovery Fund	10,700	-
Summer Camp	6,250	12,292
Sparks of Curiosity	5,965	-
Savour CBS	-	10,000
Community Clean Up	-	5,000
	248,791	305,955
CHARITABLE DONATIONS	76,835	16,501
AMORTIZATION OF DEFERRED CONTRIBUTIONS	308,082	300,585
OTHER INCOME		
Catering	245,349	170,187
Bar sales	150,396	168,809
Facility rentals	100,912	114,181
Gratuities	82,291	68,305
Cafe sales	57,246	36,590
Bobber revenue	53,600	96,635
Education & interpretation	41,492	45,843
In-house events	33,201	21,228
Chefs for Trails Gala	24,875	38,711
Red Oak Catering	22,007	9,381
Giver on the River	17,349	13,901
Miscellaneous	10,422	-
Admissions	7,387	9,379
Gift shop sales	5,116	5,596
Memberships	3,866	3,371
Entandem fee	3,835	-
Interest	2,483	1,295
Grant events	1,750	-
Taste of Class Catering	-	1,336
Meals Ready to Go	-	17,210
Community Garden Support Program	-	435
Special events	-	7,200
New Years Eve	-	7,200
Restore the Trails <i>(Note 10)</i>	-	99,000
Catering	-	11,955
	863,577	947,748
	\$ 1,497,285	\$ 1,570,789

See notes to financial statements